



Builder-Realtor Cooperation Guidelines and Registration Form

Builder

Subdivision

1. The Realtor MUST accompany and register the prospect on the prospect's first visit to the Sales Information Center.
2. The Realtor is protected against a direct sale by the Builder in this Sub-division for 60 days.
3. After 60 days, the Realtor-Builder agency relationship must be re-established in writing by re-registering the prospect.
4. Any dispute arising among Realtors due to these guidelines shall be resolved by the Realtors involved.
5. The selling Realtor's commission will be 3.5% on the first \$100,000.00 and 1.5% on the balance of the total selling price of listed and non-listed properties. Net of the G.S.T.
6. All Commissions or Referrals will be paid to the Realtor within 10 working days after removal of all conditions in writing and providing there is a sufficient deposit to cover the full commission or referral amount.
7. The Builder acknowledging this agreement has a single price policy. The homes have the same price whether sold by the Builder's sales person or in conjunction with a cooperating Realtor.
8. The Builder's sales staff is prepared and trained to:
 - i) Show the prospect the product, answer all questions and communicate directly with the prospect as necessary.
 - ii) Write the contract on the New Home Warranty Purchase Agreement, prepare Change Orders, discuss and facilitate Financial programs and commitments.

Client Name _____

Realtor _____ Real Estate Co. _____

Address _____ Phone # _____

All parties signing below hereby acknowledge receipt of a copy of this document.

Dated this _____ day of _____, 20____.

X _____ X _____

Realtor

Builder's Sales Representative