



## Builder-Realtor Cooperation Guidelines and Registration Form

\_\_\_\_\_  
Builder

\_\_\_\_\_  
Subdivision

1. The Realtor MUST accompany and register the prospect on the prospect's first visit to the Sales Information Center.
2. The Realtor is protected against a direct sale by the Builder in this Sub-division for 60 days.
3. After 60 days, the Realtor-Builder agency relationship must be re-established in writing by re-registering the prospect.
4. Any dispute arising among Realtors due to these guidelines shall be resolved by the Realtors involved.
5. The Purchaser's Realtor commission will be 3.5% on the first \$100,000.00 and 1.5% on the balance of the total selling price house and land of listed and non-listed properties. (Net of the G.S.T) Full commission applies only to agreements at Crystal Creeks standard price offering in that area. In the event there is an offer made that is less than the Crystal Creek offered price, commission payable will apply to house and options only and will not be payable on land. Flat rate commission may apply on special advertised offers see sales centre for details.
6. All Commissions or Referrals will be paid to the Realtor within 30 working days after removal of all conditions in writing and providing there is a sufficient deposit to cover the full commission or referral amount.
7. The Builder acknowledging this agreement has a single price policy. The homes have the same price whether sold by the Builder's sales person or in conjunction with a cooperating Realtor.
8. The Builder's sales staff is prepared and trained to:
  - i) Show the prospect the product, answer all questions and communicate directly with the prospect as necessary.
  - ii) Write the contract on the New Home Warranty Purchase Agreement, prepare Change Orders, discuss and facilitate Financial programs and commitments.

Client Name \_\_\_\_\_

Realtor \_\_\_\_\_ Real Estate Co. \_\_\_\_\_

Address \_\_\_\_\_ Phone # \_\_\_\_\_

All parties signing below hereby acknowledge receipt of a copy of this document.

Dated this \_\_\_\_\_ day of \_\_\_\_\_, 20 \_\_\_\_.

X \_\_\_\_\_ X \_\_\_\_\_

Realtor

Builder's Sales Representative